







# INVESTOR RELATIONS 2010 2Q

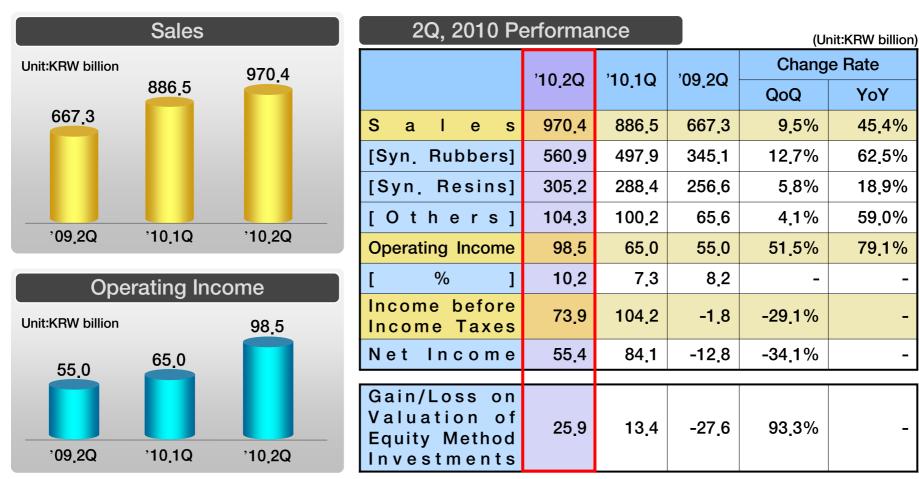
- 2Q, 2010 Review
- 3Q, 2010 Outlook
- Appendices



### 2Q, 2010 Overview

#### Sales & Operation Income

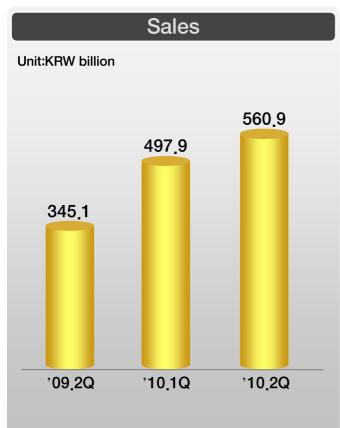
- Sales rose 9.5% to KRW 970.4 billion and operating income up 51.5% to KRW 98.5 billion.
- Income before income taxes decreased due to base effect of one-time gain in 1Q.



### Performance Results for Synthetic Rubbers

### Synthetic Rubbers

- Sales increased 12.7% to KRW 560.9 billion(57.8% in total Sales).
- Improvement profitability is based on selling price hikes by a combination of increasing operating ratio of tire makers and BD price rising.



#### Performance Analysis

- BD price advance due to :
  - BD production retardation of New Plants(Shell/Zhenhai)
  - Growing demand of Downstream(Syn. Rubber/ABS)
- BD price changes by region

(Unit:USD/Ton)

	'10 <u>.</u> 01	' 10 <u>.</u> 02	'10 <u>0</u> 3	'10 <u>.</u> 04	'10 <u>.</u> 05	'10 <u>.</u> 06	
Asia	1,875	1,813	1,932	2,094	2,166	1,982	
N. America	1,510	1,871	2,188	2,322	2,348	2,252	
Europe	1,398	1,638	1,894	1,975	2,025	2,075	

- Synthetic Rubber price advance due to :
  - Increasing operating ratio of tire makers
  - Selling price hikes due to strong price of BD

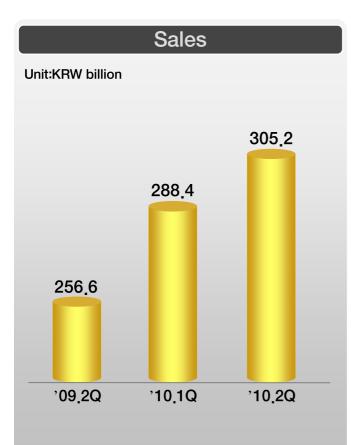
					(0)	nt:05D/10n)
	'10 <u>.</u> 01	'10 <u>0</u> 2	'10 <u>.</u> 03	'10 <u>.</u> 04	'10 <u>.</u> 05	'10 <u>.</u> 06
SBR	2,016	2,006	2,089	2,178	2,141	2,019
BR	2,444	2,494	2,625	2,760	2,813	2,663

\* Source: ICIS/PLATTS 2010

### **Performance Results for Synthetic Resins**

#### Synthetic Resins

- Sales increased 5.8% to KRW 305.2 billion(31.5% in total Sales).
- Sales and operating income increased due to Seasonal peak and World Cup.



#### **Performance Analysis**

- SM price drop continuously due to :
  - Plunge in raw materials(Benzene/Ethylene) prices
  - Increasing supply by operation of New Plants(ZRCC/Pars/CSPC)

#### • SM price changes

(Unit:USD/Ton, CFR China)

	'10 <u>.</u> 01	'10 <u>.</u> 02	'10 <u>.</u> 03	'10 <u>.</u> 04	'10 <u>.</u> 05	'10 <u>.</u> 06
SM	1,297	1,295	1,250	1,278	1,184	1,058

- Synthetic Resin price advance due to :
  - Increasing demand due to Seasonal peak and World Cup
  - ABS-centered selling price hikes due to feedstock prices rising (Unit:USD/Ton)

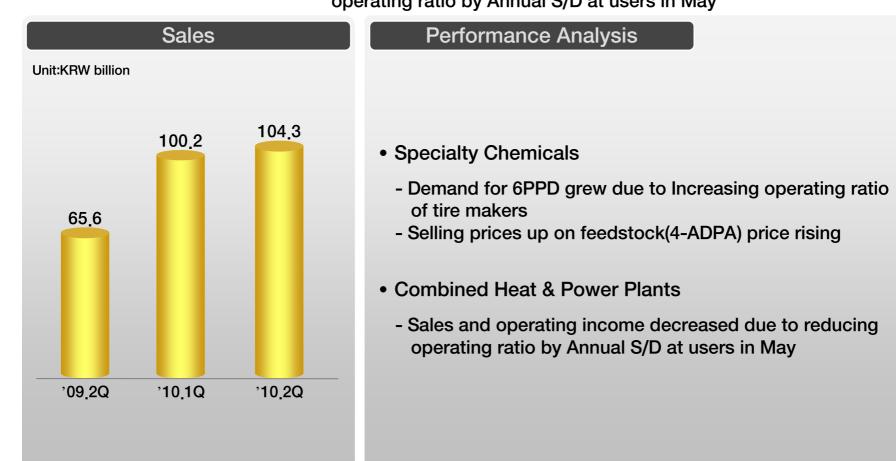
	'10 <u>.</u> 01	'10 <u>.</u> 02	'10 <u>.</u> 03	'10 <u>.</u> 04	'10 <u>.</u> 05	'10 <u>.</u> 06
PS	1,425	1,426	1,376	1,374	1,318	1,183
ABS	1,769	1,827	1,871	1,931	1,943	1,873

\* Source: PLATTS 2010

### **Performance Results for Others**

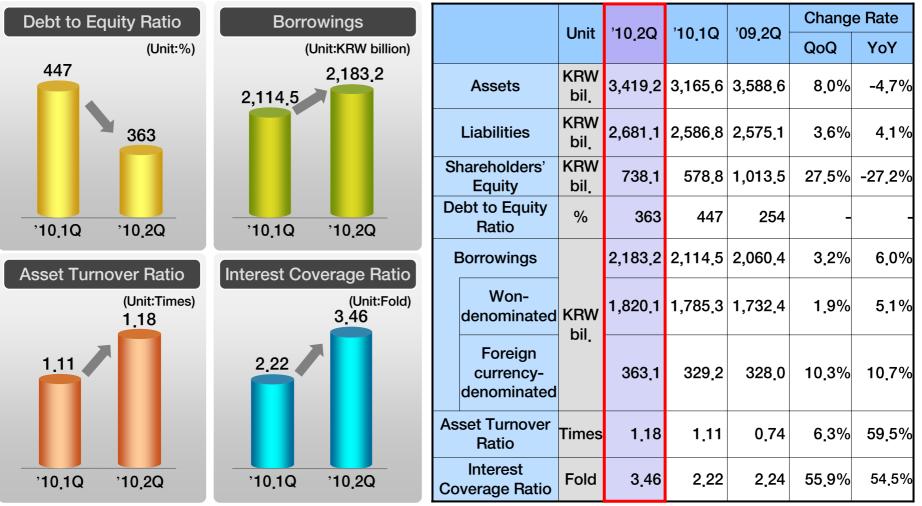
#### Others

- Sales increased 4.1% to KRW 104.3 billion(10.7% in total Sales).
- Specialty Chemicals : Demand and selling prices grew due to increasing operating ratio of tire makers
- Combined Heat & Power Plants : Sales and operating income decreased due to reducing operating ratio by Annual S/D at users in May



## **Financial Highlights**

- Debt to equity ratio decreased due to shareholders' equity
  - Gains arising from the change in fair value of equity instruments
  - Increase in retained earnings through improving profitability
- Asset turnover ratio and interest coverage ratio both improved on increased sales and operating income.



### Outlook

### Synthetic Rubbers

- Demand of synthetic rubbers will increase
  - Decreasing demand of synthetic rubbers in China
  - Operating ratio rising of tire makers in N. America and Europe
- BD price is forecast to drop slightly as expansion plants(Shell/Zhenhai) in Asia.
- Ensuring profitability through expansion of contract portions for 3Q to prepare for the decreasing BD price.

#### Synthetic Resins

- Focus on maximizing cash flow among both domestic home appliances(IT/Display) and automobile markets.
- Expect that SM price will be dropped slightly as Chinese(ZRCC 620,000MT/Y) and Middle East makers will access to Asian market.
- Focus on boosting profitability by implementing region and product specific strategies and selling high profit products

#### Others

- Specialty Chemicals
  - Forecast on increasing sales by Big Tire makers and export to North America through KKPC won Flexsys suit
- Combined Heat & Power Plants
  - Profitability is forecasted to improve due to increasing demand of steam and electricity price

### **Income Statement**

(Unit:KRW billion)

					Cha	inge	
	'10 <u>.</u> 2Q	'10 <u>.</u> 1Q	'09_2Q	Qo	DQ	Yc	γ
				Cost	Rate	Cost	Rate
Sales	970 <u>.</u> 4	886 <u>.</u> 5	667 <u>.</u> 3	83 <u>.</u> 9	9.5%	303 <u>.</u> 1	45.4%
Operating Income	98.5	65.0	55.0	33.5	51 <u>.</u> 5%	43.5	79 <mark>.</mark> 1%
(Operating Margin)	<i>10.2%</i>	7.3%	<i>8,2%</i>	2.9%p	-	2 <u>.</u> 0%p	-
Net Interest Expense	28,5	29,2	24,6	-0.7	<i>-2</i> ,4%	3.9	15 <u>,</u> 9%
<i>Gain/Loss on Valuation of Equity Method Investments</i>	25,9	13,4	-27,6	12 <u>.</u> 5	<i>93.3%</i>	<i>53<sub>.</sub>5</i>	-
Income before Income Taxes	73 <u>.</u> 9	104 <u>.</u> 2	-1 <u>.</u> 8	-30 <u>.</u> 3	-29.1%	75 <u>.</u> 7	-
(Ordinary Income Margin)	7 <u>.</u> 6%	11 <u>.</u> 8%	-0 <u>.</u> 3%	-4 <u>.</u> 2%p	-	7 <u>.</u> 9%p	-
Net Income	55 <u>.</u> 4	84 <u>.</u> 1	-12 <u>.</u> 8	-28.7	-34.1%	68.2	-
(Net Income Margin)	5 <u>.</u> 7%	<u>9</u> .5%	-1.9%	-3 <u>.</u> 8%p	-	7 <u>.</u> 6%p	-

### **Balance Sheet**

(Unit:KRW billion)

	'10 <sub>.</sub> 2Q	<sup>,10,10</sup>	200 QO	Cha	nge
	10,20	'10 <sub>.</sub> 1Q	'09 <u>.</u> 2Q	QoQ	YoY
1. Current Assets	975 <u>.</u> 9	870.9	667.6	105 <u>.</u> 0	308.3
- Cash	79 <u>.</u> 8	<i>4<sub>.</sub>8</i>	<i>80,5</i>	75 <u>,</u> 0	-0,7
2. Non-Current Assets	2,443.3	2,294.7	2,921.0	148.6	-477.7
Total Assets	3,419 <u>.</u> 2	3,165 <u>.</u> 6	3,588.6	253.6	-169.4
1. Current Liabilities	1,536.2	2,105.6	1,449.0	-569.4	87.2
2. Non-Current Liabilities	1,144.9	481_2	1,126 <u>.</u> 1	663.7	18.8
<ul> <li>Interest Bearing Liabilities</li> </ul>	2,183 <u>.</u> 2	2,114 <u>.</u> 5	2,060.4	68.7	122 <u>.</u> 8
- Short-Term Debts	1,070 <u>.</u> 4	1,664 <u>.</u> 7	1,052 <u>.</u> 5	-594,3	<i>17,9</i>
- Lont-Term Debts	<i>1,112<u>.</u>8</i>	<i>449<sub>.</sub>8</i>	1,007.9	663 <u>,</u> 0	<i>104<sub>.</sub>9</i>
<ul> <li>Non-Interest Bearing Liabilities</li> </ul>	497 <u>.</u> 9	472.3	514 <sub>.</sub> 7	25 <u>.</u> 6	-16 <u>.</u> 8
Total Liabilities	2,681 <u>.</u> 1	2,586.8	2,575 <sub>.</sub> 1	94.3	106.0
1. Common & Preferred Stock	142 <u>.</u> 2	142 <u>.</u> 2	142 <u>.</u> 2	-	-
<b>Total Shareholder Equity</b>	738 <sub>.</sub> 1	578.8	1,013.5	159.3	-275.4
Net Debt Ratio	61 <u>.</u> 5%	66 <u>.</u> 6%	55 <u>.</u> 2%	-5 <u>.</u> 1%p	6 <u>.</u> 3%p
Long-Term Debts to Total Debts Ratio	51 <u>.</u> 0%	21.3%	48 <mark>.</mark> 9%	29 <u>.</u> 7%p	2 <mark>.</mark> 1%p
Current Ratio	63 <u>.</u> 5%	41 <u>.</u> 4%	46 <u>.</u> 1%	22 <u>.</u> 1%p	17 <u>.</u> 4%p
Total Liabilities to Equity Ratio	363.3%	446.9%	254 <sub>.</sub> 1%	-83 <u>.</u> 6%p	109 <u>.</u> 2%p

## **Cash Flow**

(Unit:KRW billion)

	<sup>1</sup> 10.00	10.10	'09.2Q	Change Cost		
	'10_2Q	'10 <sub>.</sub> 1Q	09.20	QoQ	YoY	
Cash flow from operating activities	-15.6	26 <u>.</u> 7	118.9	-42.3	-134.5	
- Net Income	55 <u>.</u> 4	84 <u>.</u> 1	-12.8	-28.7	68.2	
- Depreciation/Retirement allowance	28 <u>.</u> 7	28 <u>.</u> 6	27.0	0 <u>.</u> 1	1 <u>.</u> 7	
- Others	-99.7	-86 <u>.</u> 0	104.7	-13 <sub>.</sub> 7	-204.4	
Cash flow from investing activities	29 <u>.</u> 5	9 <u>.</u> 9	-137.2	19 <u>.</u> 6	166 <u>.</u> 7	
- Tangible assets	-64.7	-19 <u>.</u> 8	-75 <u>.</u> 6	-44.9	10 <u>.</u> 9	
- Others	94.2	29 <u>.</u> 7	-61.6	64 <u>.</u> 5	155 <u>.</u> 8	
Cash flow from financing activities	61 <u>.</u> 1	-109 <u>.</u> 0	38.2	170 <u>.</u> 1	22 <u>.</u> 9	
- Borrowings	61 <u>.</u> 1	-109 <u>.</u> 0	55.5	170 <u>.</u> 1	5.6	
- Treasury stock/Dividends	-	-	-17 <u>.</u> 3	-	17 <u>.</u> 3	
- Others	-	-	-	-	-	
Net Cash Flow	75 <u>.</u> 0	-72.4	19.9	147.4	55 <u>.</u> 1	

## **Production Capacity**

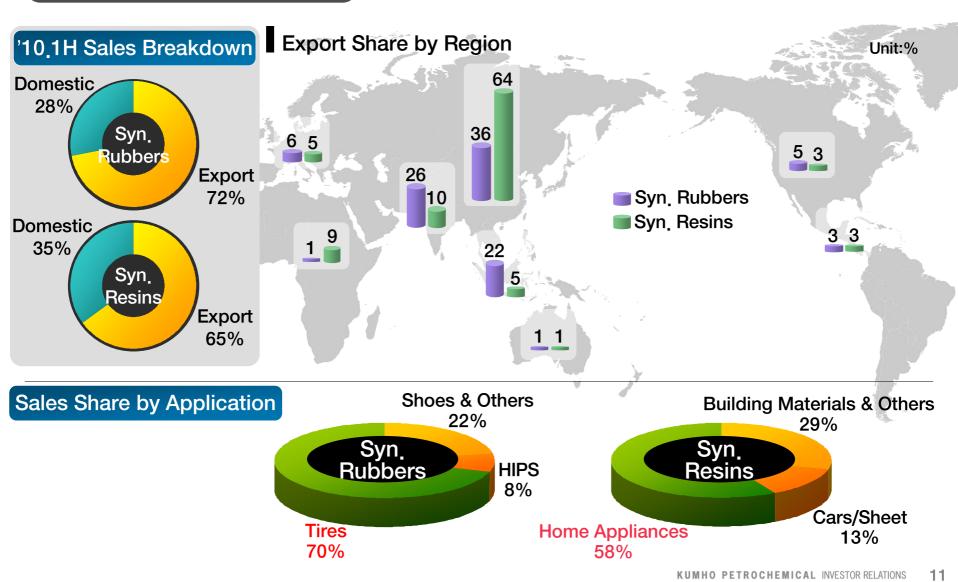
### Production Capacity

	Product	Capa.	Unit	Note
	SBR	481,000		Completion of Expansion : 110,000MT/Y(Ulsan), April 2009
	HBR	167,000		Completion of Expansion : 120,000MT/Y(Yeosu), End of 2010
Synthetic	LBR	55,000		
Rubbers	NBR	50,000	MT/Y	
	HSR	10,000		
	SB Latex	70,000		
	SBS	70,000		
	Total	903,000		
	PS	227,500		
Quality at it.	ABS	250,000		
Synthetic Resins	EPS	73,800	MT/Y	
T COILIO	PPG	52,000		
	Total	603,300		
Specialty Chemicals	Antioxidants	79,300	MT/Y	
Combined Heat &	Steam	1,130	T/H	Completion of Construction :
Power Plants	Electricity	186	MWH	Steam 500T/H & Electricity 119MWH, April 2009
	Ulsan Plant	90,000		
BD	Yeosu Plant	147,000	MT/Y	
	Total	237,000		

3. Appendices

### **Sales Status**

### Sales by Region & Application



### **Ownership Structure**

